

Stefania Bortolotti

Curriculum Vitae

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Personal Information

Italian citizen; Born January 4, 1981

Employment

May 2015– **Research Fellow** – Economics: Design and Behavior (Prof. Sutter), University of Cologne

May 2010–April 2015 **Research Fellow** – Department of Economics, University of Bologna (Prof. Marco Casari).

Education

May 2010 **PhD in Economics and Management**, *University of Trento, Italy*.

Title of dissertation: Incentives, Group Pride, and Real Effort in the Weak-Link Game: An Experimental Analysis.

Supervisors: Prof. Giovanna Devetag and Andreas Ortmann.

Jan 2009–Jun 2009 **Visiting Scholar**, *Carnegie Mellon University – Social and Decision Sciences Department – Pittsburgh, PA, City*.

Nov 2007 **Certificate of Advanced Studies in Economics and Management**, *University of Trento, Italy*.

Scholarships & Grants

2016 C-SEB Junior Start-up Grant, C-SEB, University of Cologne (PI, 3,000 Euros)

2016 C-SEB Seedcorn Grant, C-SEB, University of Cologne (PI, 5,000 Euros)

2015 C-SEB Bridging Grant – C-SEB, University of Cologne (PI Prof. Hofmann)

2014 Modigliani Research Grant (PI, 20,000 Euros) – Unicredit & Universities Foundations

2010 Recipient of full time doctoral scholarship –Fondazione Cassa di Risparmio di Trento e Rovereto, Italy

2006–10 Recipient of full time doctoral scholarship – Italian Ministry of Education

Publications

Bigoni, M., Bortolotti, S., Parisi, F., Porat, A., Unbundling Efficient Breach: An Experiment, *Journal of Empirical Legal Studies*, accepted.

Bigoni, M., Bortolotti, S., Casari, M., Gambetta, D., Pancotto, F. (2016) Amoral Familism, Social Capital, or Trust? The Behavioral Foundations of the Italian North-South Divide, *Economic Journal*, 126 (594), p. 1318-1341.

Bortolotti, S., Devetag, G., Ortmann, A. (2016) Group Incentives or Individual Incentives? A Real-Effort Weak-Link Experiment, *Journal of Economic Psychology*, 56 (C), p. 60-73.

Camera, G., Casari, M., Bortolotti, S. (2016) An Experiment on Payment Systems, *Journal of Money, Credit, and Banking*, 48 (2-3), p. 363-392.

Bortolotti, S., Casari, M., Pancotto, F. (2014) Norms of Punishment: Experiments with Students and the General Population *Economic Inquiry*, 53(2), p. 1207-1223.

Bigoni, M., Bortolotti, S., Casari, M., Gambetta, D. (2013) It Takes Two to Cheat: An Experiment on Derived Trust, *European Economic Review*, 64, p. 129-146.

Working Papers

Bigoni, M., Bortolotti, S., Casari, M., Gambetta, D. (2017) At the root of the North-South cooperation gap in Italy: Preferences or beliefs? Working Paper DSE (1092). DOI 10.6092/unibo/amsacta/5491

Teaching Experience

- 2016 z-Tree Crash Course (PhD and Post-doc Level), U of Essex – Summer School
- 2016 Experimental Methods – Lecture & Exercises (Master), Cologne
- 2015 Microeconomics – Exercises (Undergraduate), Cologne
- 2015 Experimental Economics – Methods (PhD and Post-Doc Level), Hamburg
- 2015 Experimental Economics – Methods (PhD Level), UniBo (with M. Bigoni)
- 2014 Class on Lab and Lab-in-the-field experiments (PhD and Post-doc Level. Course held by F. Bernardi and D. Gambetta), European University Institute
- 2014 z-Tree Crash Course (PhD and Post-doc Level), U of Aarhus
- 2013 Experimental Economics – Methods (PhD Level), U of Bologna (with M. Bigoni)
- 2012 Experimental Economics – Methods (PhD Level), U of Bologna (with M. Bigoni)
- 2010 Group management (Master Level), U of Trento & FBK
TA: Organizational Behavior (Master Level), U of Trento
TA: Laboratory 1 – Analysis of economic data, U of Trento
- 2008 TA: Organizational Behavior (Master Level), U of Trento
TA: Laboratory 1 – Analysis of economic data, U of Trento
- 2007 TA: Laboratory 1 – Analysis of economic data, U of Trento

Conferences and Seminars

- 2016 ESA, Bergen. Nordic Behavioral and Experimental Economics Conference, Oslo. MPI Munich workshop.

- 2015 SAET, Cambridge. ESA, Heidelberg. NIBS conference, Nottingham. Institutions & Organizations at UPF, Barcelona. Workshop Moral Behavior: Children and Adults, Munich. Invited seminars at Lund University and Goetenberg University
- 2014 55th SIE, Trento, Italy. 54th Labsi Workshop, Siena, Italy. Workshop Communication, reciprocity and beliefs, Rome, Italy (discussant)
- 2013 54th SIE, Bologna, Italy. Workshop on Behavioural Economics, Trento, Italy. VIII Alhambra Experimental Workshop, Rome, Italy. ESA, Zurich. University of Milan Seminar Series, Milan, Italy (Invited). 17th ISNIE, Florence, Italy. The 10th Young Economists' Workshop on Social Economy, Forlì, Italy (Best Paper Award). Social norms and Social preferences, University of Trento, Italy. (Invited). Florence Workshop on Behavioural and Experimental Economics, Florence, Italy. 5th IMEBE, Madrid, Spain
- 2008-2012 ESA Meeting, Cologne. 4th IMEBE, Castellon, Spain, ESA Meeting, Luxembourg. Florence Workshop on Behavioural and Experimental Economics, Florence, Italy, ESA, Lyon, France. CERGE-EI Research Seminars Series, Prague, Czech Republic. (Invited). 4th IMEBE, Alicante, Spain

Summer Schools

- 2010-2008 9th Summer Institute in Behavioral Economics, Russell Sage Foundation & University of Trento, Trento, Italy. 2nd IMPRS Uncertainty Summer School, at the Max Planck Institute of Economics, Jena, Germany. 8th Summer Institute in Behavioral Economics, Russell Sage Foundation & University of Trento, Trento, Italy

Referee for

Economic Journal; Experimental Economics; Journal of Economic Psychology; Journal of Public Economics; Management Science; Review of Law & Economics.

Languages

- Italian **Mother tongue**
 English **Fluent**
 Spanish **Intermediate**

Computer Skills

Stata (advanced), R (basic), z-Tree (advanced), Microsoft Office, Sun OpenOffice, LaTeX, HTML, CSS