

# FELIX KÖLLE

September 2017

## CONTACT INFORMATION

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## ACADEMIC POSITIONS

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- 2017 – Visiting Professor, Chair “Economics: Design and Behavior”, *University of Cologne*
- 2015 – 2017 Postdoc, Chair “Economics: Design and Behavior” ([Matthias Sutter](#)), *University of Cologne*
- 2012 – 2015 Postdoctoral Research Fellow, Centre for Decision Research and Experimental Economics ([CeDEx](#)), ERC-Advanced Grant “Cooperation” ([Simon Gächter](#)) & Network for Integrated Behavioural Sciences ([NIBS](#)), *University of Nottingham*
- 2009 – 2012 Research Assistant, Seminar of Personnel Economics and Human Resource Management ([Dirk Sliwka](#)), *University of Cologne*

## AFFILIATIONS

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- 2015 – Research Fellow, Center for Social and Economic Behavior ([C-SEB](#)), *University of Cologne*
- 2012 – Research Fellow, Centre for Decision Research and Experimental Economics ([CeDEx](#)), *University of Nottingham*
- 2013 – 2015 ESRC-funded Network for Integrated Behavioural Science ([NIBS](#)), *University of Nottingham*

## EDUCATION

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- 2008 – 2013 Ph.D. in Economics (summa cum laude), *University of Cologne*  
Supervisor: [Dirk Sliwka](#) and [Bettina Rockenbach](#)
- 2011/12 Visiting PhD Student, Centre for Decision Research and Experimental Economics ([CeDEx](#)), *University of Nottingham*
- 2003 – 2008 Diploma (M.Sc.) in Economics, *University of Bonn*  
Supervisor: [Armin Falk](#)
- 2006/07 Visiting Student, *Katholieke Universiteit Leuven*

## PUBLICATIONS

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- “Reciprocity and the Tragedies of Maintaining and Providing the Commons”** (with Simon Gächter and Simone Quercia), *Nature Human Behavior* (2017), 1, 650-656 ([link](#))
- “Bonus versus Penalty: How Robust Are the Effects of Contract Framing?”** (with Jonathan de Quidt, Francesco Fallucchi, Daniele Nosenzo, and Simone Quercia), *accepted at the Journal of the Economic Science Association*, ([link](#)),
- “Affirmative Action, Cooperation, and the Willingness to Work in Teams”**, *Journal of Economic Psychology* (2017), 62, p.50-62, ([link](#))
- “Inequality, Inequity Aversion, and Group Performance”** (with Dirk Sliwka and Nannan Zhou), *Social Choice and Welfare* (2016), 46(2), p.263-286 ([link](#))
- “Heterogeneity and Cooperation: The Role of Capability and Valuation on Public Goods Provision”** *Journal of Economic Behavior and Organization* (2015), 109, p.120-134 ([link](#))
- “Conditioning on What? The Effects of Heterogeneous Contributions on Cooperation”** (with Björn Hartig and Bernd Irlenbusch), *Journal of Behavioral and Experimental Economics* (2015), 55, p.48-64 ([link](#))

## WORKING PAPERS

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- “Nudging the Electorate - What works and why?”** (with Tom Lane, Daniele Nosenzo, and Chris Starmer), *CeDEx Discussion Paper No. 2017-05*, ([link](#))

## WORK IN PROGRESS

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“**Framing Effects and the Elicitation of Preferences in Social Dilemmas**” (with Simon Gächter and Simone Quercia)

“**Cooperation, Discounting, and the Effects of Delayed Costs and Benefits**” (with Thomas Lauer)

“**Not all Group Members are created Equal: Heterogeneous Abilities in Intergroup Contests**” (with Francesco Fallucchi, Enrique Fatas, and Ori Weisel)

“**Collective Action in Norm Enforcement - The Role of Communication**” (with Jonathan Schulz and Christian Thöni)

“**Governance and Group Conflict**”

“**Delay and Social Preferences**” (with Lukas Wenner)

“**Peer Effects in Punishment**” (with Simon Gächter, Lucas Molleman, and Chris Starmer)

## PROFESSIONAL ACTIVITIES

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**Refereeing.** European Economic Review / Games and Economic Behavior / Journal of Public Economics / Journal of Behavioral and Experimental Economics / Journal of Economic Behavior and Organization / Journal of Economic Psychology / Journal of the Economic Science Association / Journal of the European Economic Association / Management Science / Oxford Economic Papers / Personality and Social Psychology Bulletin / Social Choice and Welfare

**Conference Organization.** 2015 Conference on Behavioural Science and Policy, Network for Integrated Behavioural Sciences (NIBS), *Nottingham*

## HONORS, GRANTS & AWARDS

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2016	Modigliani research grant (PI), UniCredit & Universities, €20,000
2016, 2017	C-SEB startup grants (PI, Co-PI), €11,970 (in total)
2016	DAAD (German Academic Exchange Council), Conference Travel Grant
2015, 2016	C-SEB seedcorn grants (PI, Co-PI), €10,000 (in total)
2015	NIBS grants (Co-PI), £7,015 (in total)
2013 – 2016	Postdoctoral Fellowship, ESRC Network for Integrated Behavioral Sciences
2010	Heinz Sauermann Sponsorship Prize for Experimental Economics
2008 – 2011	Full Scholarship for Ph.D. studies granted by the Federal State NRW
2006/07	Socrates/Erasmus Scholarship for Studying Abroad

## TEACHING EXPERIENCE

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### Lectures and Student Seminars (all University of Cologne)

Fall 2017	Principles of Microeconomics (Bachelor)
Spring 2017	(Advanced) Experimental Methods (Master)
Fall 2016	Principles of Microeconomics (Bachelor)
Spring 2016	(Advanced) Experimental Methods (Master)
Fall 2015	Principles of Microeconomics (Bachelor)
Fall 2012	The Impact of Management Practices on Firm Performance (Master)
Spring 2012	TA Economics of Incentives in Organizations (Master)
Fall 2011	Behavioral and Experimental Economics (Bachelor)
Spring 2010	Experiments in Economics and Social Sciences (Bachelor)
Fall 2009	Experimental Economics (Bachelor)
Fall 2009 –	Supervision of more than 20 Bachelor and Master theses in the fields of Behavioral Economics, Personnel Economics, and Microeconomics

## SEMINAR & CONFERENCE PRESENTATIONS

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- 2017 NIBS Workshop, *Derby* / World Meeting of the Economic Science Association (ESA), *San Diego* / International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), *Barcelona*
- 2016 Motivation & Self-Control Symposium, *Cologne* / Workshop Max-Planck Institute, *Munich* / CeDEX Seminar, *Nottingham* / Meeting of the Economic Science Association (ESA), *Bergen* / EEA-ESEM Meeting, *Geneva* / 9<sup>th</sup> Behavioral and Experimental Economics Symposium (MBEES), *Maastricht* / CBESS conference on Contests: Theory and Evidence, *Norwich* / Research Seminar in Applied Microeconomics, *Cologne*
- 2015 Research Seminar, *Paderborn* / Research Seminar, *Aarhus* / Workshop Network for Integrated Behavioural Sciences (NIBS), *Nottingham* / Meeting of the Economic Science Association (ESA), *Heidelberg* / The Social and Biological Roots of Cooperation and Risk Taking Workshop (SBRRCR), *Kiel* / Workshop Moral Behavior, *Munich* / ERC Seminar, *Nottingham*
- 2014 Workshop Network for Integrated Behavioural Sciences (NIBS), *Warwick* / Jahrestagung Verein für Socialpolitik (VfS), *Hamburg* / Meeting of the Economic Science Association (ESA), *Prague* / International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), *Oxford*
- 2013 World Meeting of the Economic Science Association (ESA), *Zürich* / CBESS-CeDEX-CREED-Meeting, *Amsterdam* / International Meeting on Experimental and Behavioral Economics (IMEBE), *Madrid* / Research Seminar in Applied Microeconomics, *Cologne*
- 2012 Meeting of the Economic Science Association (ESA), *Cologne* / 11<sup>th</sup> Tiber Symposium on Psychology and Economics, *Tilburg* / Research Colloquium on Business Ethics and Personnel Economics, *Cologne*
- 2011 CeDEX Workshop, *Nottingham* / International Meeting of the Economic Science Association (ESA), *Chicago* / Thurgau Experimental Economics Meeting (THEEM), *Kreuzlingen* / Workshop on Behavioural and Experimental Economics, *Florence* / 7<sup>th</sup> International Meeting on Experimental and Behavioral Economics (IMEBE), *Barcelona*
- 2010 Jahrestagung Verein für Socialpolitik (VfS), *Kiel* / 25<sup>th</sup> Congress of the European Economic Association (EEA), *Glasgow* / World Meeting of the Economic Science Association (ESA), *Copenhagen* / 13. Colloquium on Personnel Economics (POEK), *Trier* / Research Seminar in Applied Microeconomics, *Cologne*
- 2009 Research Seminar in Applied Microeconomics, *Cologne*

## SUMMER SCHOOL, WORKSHOP & CONFERENCE PARTICIPATIONS

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- 2017 Workshop on The Economics of Organizations and Human Resources, *Cologne* / Tiber Symposium on Psychology and Economics, *Tilburg*
- 2015 Network for Integrated Behavioural Sciences (NIBS) Conference on Behavioural Science and Policy, *Nottingham* / RES Easter School: Behavioral Economics, *Oxford*
- 2014 Workshop Network for Integrated Behavioural Sciences (NIBS): Household Financial Decision Making, *Nottingham* / CBESS-CeDEX-CREED-Meeting, *Nottingham*
- 2012 Workshop: Natural Experiments and Controlled Field Studies, *Holzhausen*
- 2011 10<sup>th</sup> Tiber Symposium on Psychology and Economics, *Tilburg* / Workshop on Experimental Research across Cultures, *Bonn* / IZA Workshop: Cognitive and Non-Cognitive Skills, *Bonn*
- 2010 Summer School: Incentives and Behavioral Economics, *Bronnbach* / Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfEW), *Luxemburg*
- 2009 Mannheim Empirical Research Summer School (MERSS), *Mannheim* / IAREP Summer School in Psychological Economics and Economic Psychology, *Trento* / 2<sup>nd</sup> Behavioral and Experimental Economics Symposium, *Maastricht* / Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfEW), *Essen*
- 2008 Cologne Short Program of Applied Economic and Social Research, *Cologne*